Louisiana DOTD's Journey to LaGov (Implementing an ERP)

Brad D. Doucet – LA DOTD SASHTO 2014 New Orleans, Louisiana August 25, 2014





Outline for Today

- Louisiana DOTD Prior to LaGov
- LaGov Implementation at DOTD
- LaGov Post Go-Live / Current Status at DOTD
- Challenges and Lessons Learned
- Summary of Successes



What is LaGov?

 LaGov is an ERP system which utilizes technology to streamline government and improve services and efficiency.

"It will bring Louisiana government toward the forefront of technological advancement for effective service to our citizens." — Louisiana DOA



What is LaGov?

- The LaGov ERP system launched on Monday, November 15, 2010.
- The Department of Transportation and Development (**DOTD**) served as the system's **pilot agency** for the State of Louisiana.
 - By using DOTD as a pilot, the state was able to address implementation issues and apply lessons learned to mitigate risks that may be involved when rolling out to other state agencies in implementing the ERP system statewide.



Louisiana DOTD Prior to LaGov



Prior to LaGov

Legacy Infrastructure

- IBM mainframe & complex and sophisticated back-end software
- Technical support staff supplemented with on-site consultants to provide operational support
- Expensive to operate

Aging Software Platform

- In-House staff developed and maintained applications
- Ran our own financial systems (not using state system)
- Many of these systems were more than 20 years old



Prior to LaGov

In-House developed FHWA billing system

- Over 20 years old
- Processing problems were a common occurrence
- Cumbersome and labor intensive (manual efforts for both business and technical support personnel) to operate

Legacy systems at risk

- Risk of retiring technical support staff & business personnel
- Lack of familiarity with intricacies of home-grown systems for new employees



Prior to LaGov

An Asset Management system needed

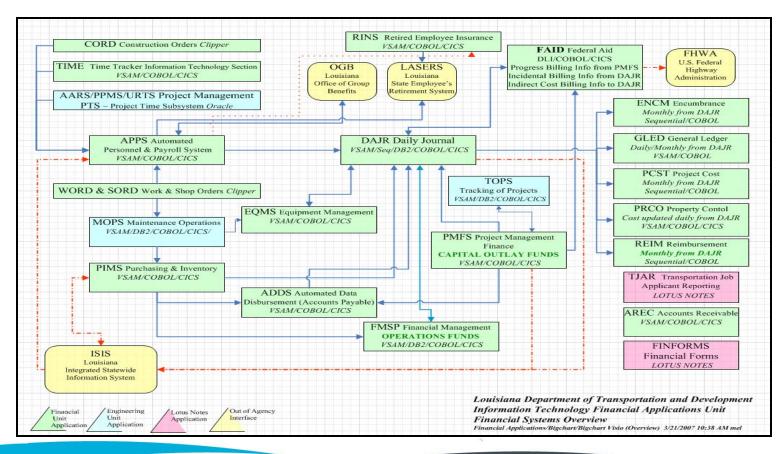
- Legacy work order system did not provide needed functionality
- Work order process (maintenance activities) could not be directly integrated with financial reporting

A need to capture project lifecycle costs more accurately

- Legacy project numbering segregated construction lifecycle (Feasibility, Utility, Design, Construction, etc.)
- Financial and Engineering systems not integrated / maintained by separate design groups
- Total lifecycle costs difficult to impossible to obtain

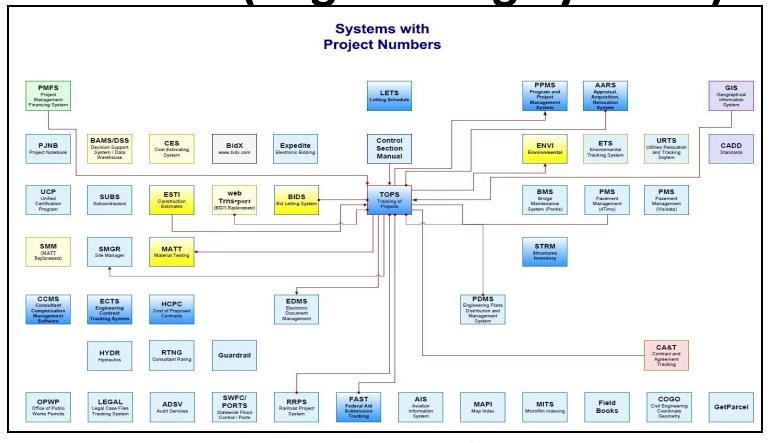


Prior to LaGov (Financial Systems)





Prior to LaGov (Engineering Systems)





LaGov Implementation at DOTD





State Goals

- Replace legacy statewide financial / business systems
- Integrated systems
- Common database
- Provide a unified Data Warehouse
- Improve business efficiency
- Provide increased functionality and analysis
- Bring DOTD (last state agency) on State systems



DOTD Goals

- Replace DOTD legacy financial & project systems
- Enable project (Trns.port) functionality
- Integrated system with common database
- Improve business efficiency
- Provide increased functionality and analysis
- Fully integrate financial, maintenance, and project systems
- Simplify Maintenance Work Order process
- Master Project Number and structure to better address project lifecycle
- Predictive Modeling for maintenance activities
- Remove reliance on legacy application support



Calendar of events

Late 2006 – Louisiana visited 6 States using an ERP solution

Kentucky – AMS

Idaho – AMS

North Dakota – PeopleSoft/Oracle
Wyoming – PeopleSoft/Oracle

Pennsylvania – SAP North Carolina – SAP

Early 2007 - Louisiana hired consultant to develop RFP

August 2007 - RFP advertised

Late 2007 — Response evaluations / shortlist presentations

Early 2008 — Contract negotiations

May 2008 – Awarded Contract

July 2008 – LaGov team occupies 5th & 6th floor DOTD EW

Oct 2009 - Project became DOTD only pilot

Nov 2010 — Go-Live for DOTD



LaGov Project Overview (as Planned)

Statewide Rollout to include:

Departments:

- 1. Department of Veterans Affairs
- 2. Secretary of State
- 3. Department of Justice / Office of the Attorney General
- 4. Department of the Treasury
- 5. Department of Public Services
- 6. Department of Agriculture and Forestry
- 7. Department of Insurance
- 8. Department of Economic Development
- 9. Department of Culture, Recreation and Tourism
- 10. Department of Transportation and Development
- 11. Department of Public Safety and Corrections
- 12. Department of Health and Hospitals
- 13. Department of Social Services
- 14. Department of Natural Resources
- 15. Department of Revenue
- 16. Department of Environmental Quality
- 17. Department of Labor
- 18. Department of Wildlife and Fisheries
- 19. Department of Civil Service
- 20. Department of Education.

Division of Administration – Project Owner

- Office of Contractual Review
- Office of Risk Management
- Office of Technology Management
- Office of Financial Support Services
- Office of State Purchasing
- Office of State Reporting & Accounting Policy
- Office of Facility Planning
- Louisiana Property Assistance

Other Organizations

- 1. Office of the Governor
- 2. Office of the Lieutenant Governor
- 3. Special Schools and Commissions
- 4. Other Requirements
- 5. Non-Appropriation Requirements
- 6. Ancillary Operations
- 7. Capital Outlay



LaGov Project Overview (as Implemented) DOTD Pilot:

Departments:

- Department of Veterans Affairs
- 2. Secretary of State
- Department of Justice / Office of the Attorney General
- 4. Department of the Treasury
- Department of Public Services
- 6. Department of Agriculture and Forestry
- 7. Department of Insurance
- 8. Department of Economic Development
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10. Department of Transportation and Development

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LaGov Project Overview (as of 08/2014)

Departments:

- Department of Veterans Affairs
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- 18. Department of Wildlife and Fisheries
- 19. Department of Civil Service
- 20. Department of Education.
- 21. Coastal Protection and Restoration Authority

Division of Administration – Project Owner

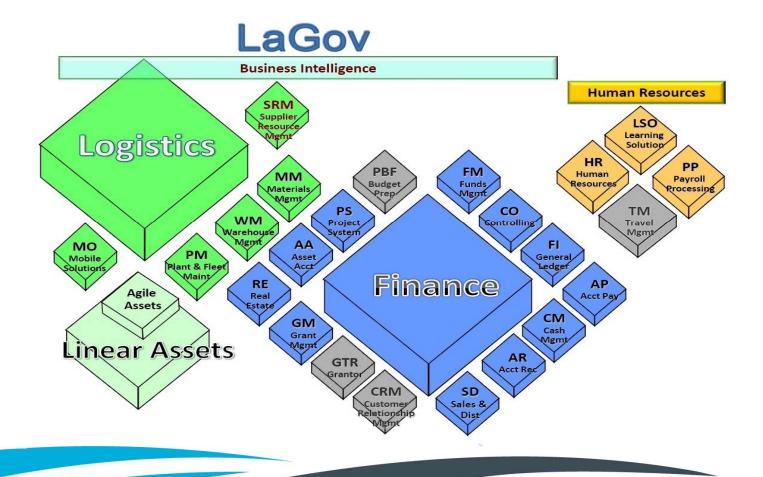
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LaGov System Diagram





LaGov Technical Specifications

SAP

- HCM (HR / Payroll) in production since 2000
- ECC Enterprise Core Component
- SRM Supplier Resource Management
- BI Business Intelligence / Data Warehouse Reporting

Agile Assets

- Maintenance Management
- Infrastructure Analysis / Planning



LaGov Interface Points

- SAP to FHWA RASPS
- SAP to FHWA FMIS
- FHWA FMIS to SAP
- Agile to SAP Work orders and labor, equipment and materials used on the work order
- SAP to Chase Bank (financial institution used by State) payments to vendors
- SAP to AFS (State Financial System) expenditures
- AFS to SAP revenues (The State Treasurer's office requires revenue be entered into their system)
- TRNS.PORT to SAP POs, change orders and invoices



Customizations

- SAP SRM (Supplier Resource Management)
- SAP Federal Billing
 - RASPS
 - FMIS
- SAP Project Systems
 - PFFT Project Federal Funding Table
 - STIP State Transportation Improvement Plan
 - HPP Highway Priority Plan
 - DOTD Custom User Tabs



LaGov Post Go-Live & Current Status at DOTD



Process Improvement for RASPS Billing

Legacy billing	LaGov billing
Progress billing: on 9th, 18th and 30th day	'Daily billing' of Progress, Indirect Cost (IDC),
Incidental billing: after month-end	Incidental (Labor) and Incidental (Eqpt usage),
Indirect Cost (IDC) billing: after month-end	taking into account State & Federal holidays
Indirect Cost (IDC) billing: on negotiated %	Indirect Cost (IDC) billing: on negotiated %
Incidental (Labor) billing: Additive Rate basis	Incidental (Labor) billing: Actual cost basis
Incidental (C&MT) billing: Per piece Rate basis	Incidental (C&MT) billing: Discontinued
Incidental (Eqpt use) billing: DOTD Rate basis	Incidental (Eqpt use) billing: FEMA rates basis
FMIS authorization: Manual process	FMIS authorization: Automated Interface



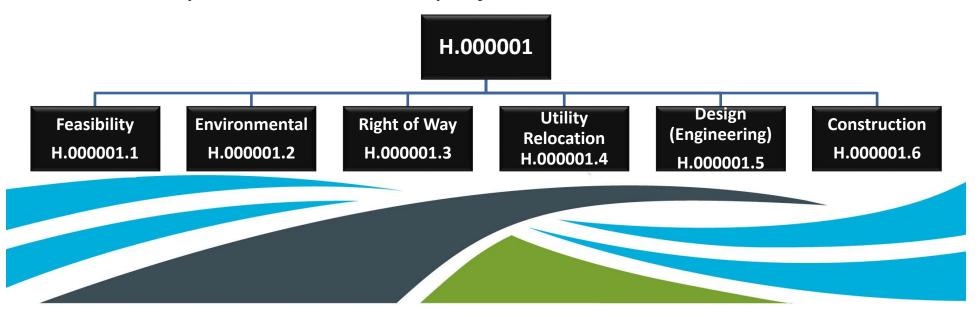
Project Numbers

- Federal Project Number Scheme
 - Hnnnnn
 - Active legacy federal project numbers are retained for FHWA
- State Project Number Scheme
 - H.nnnnn
 - Phases are represented in the following manner: H.nnnnnn.n



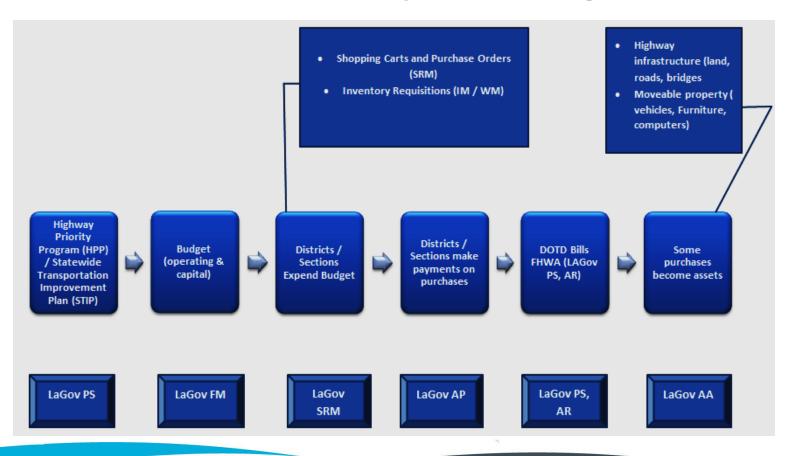
Project Structures Template

- This is the standard template for projects
- Also used for contracted construction/repair work (emergency repair and permanent restoration) not on an active project site as a result of an emergency project site.
- Project description, DIR # and funding sources will specifically identify the nature of the project.



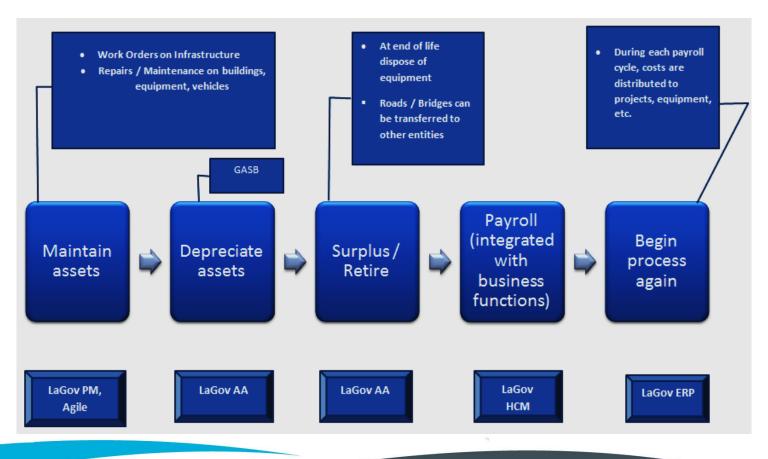


LaGov – Business Information Lifecycle - Page 1





LaGov – Business Information Lifecycle - Page 2





Selected LaGov Metrics (as of June 30, 2014)

DOTD Payments issued through LaGov

Construction payments

\$5,544 (million) \$3,633 (million)

All Invoices paid through LaGov

Construction Invoices (Estimates)

379,665 14,007

FHWA Reimbursements

FHWA Authorizations

\$3,191 (million)

10,208

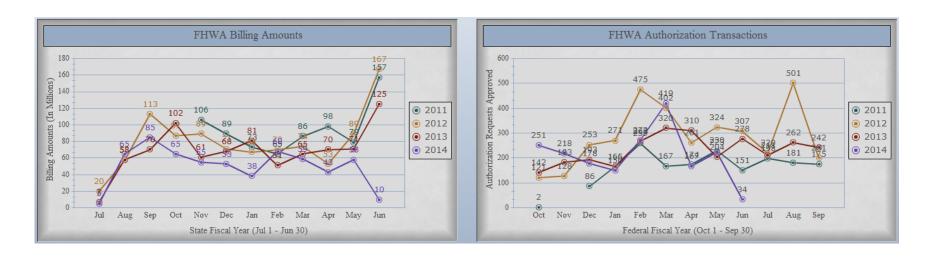
DOTD Employees

With access to LaGov

4,184

2,467





Executive Dashboards – FHWA displays. Provided by **DOA**.

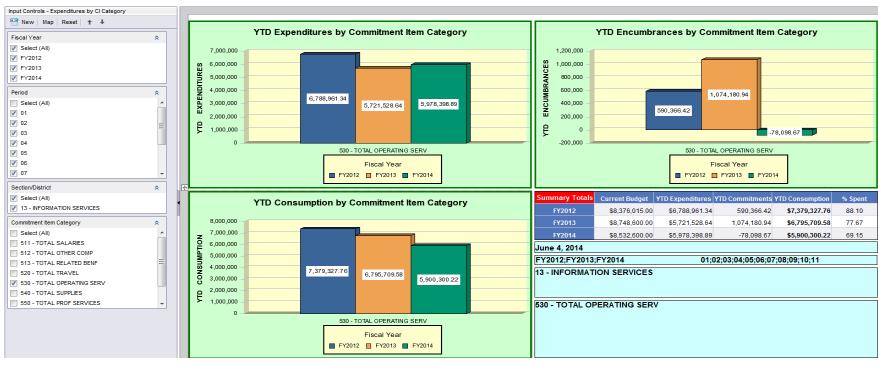






Executive Dashboards – Payment displays. Provided by **DOA**.





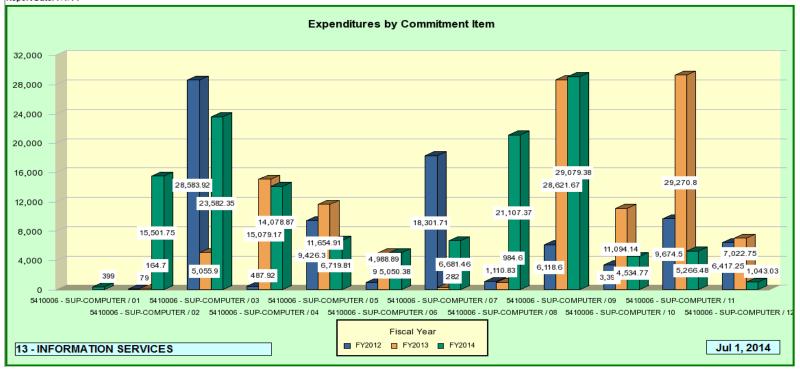
DOTD has developed reports for our District Business Offices to help them better manage their budget. We are charting expenditures over several fiscal years to help them determine how expenditures are matching with previous fiscal years.



STATE OF LOUISIANA HB1: DOTD Chart of Expenditures

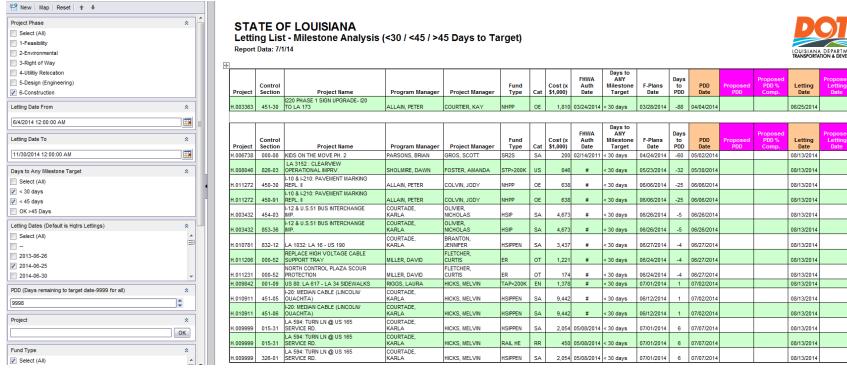
For Period / Fiscal Year: 00 2012 To 16 2014

Report Date: 7/1/14



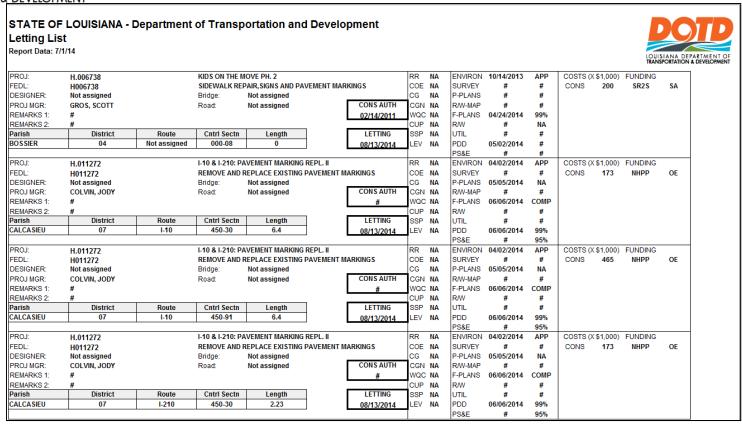
Another tab in the **DOTD** District Budget Expenditure report.





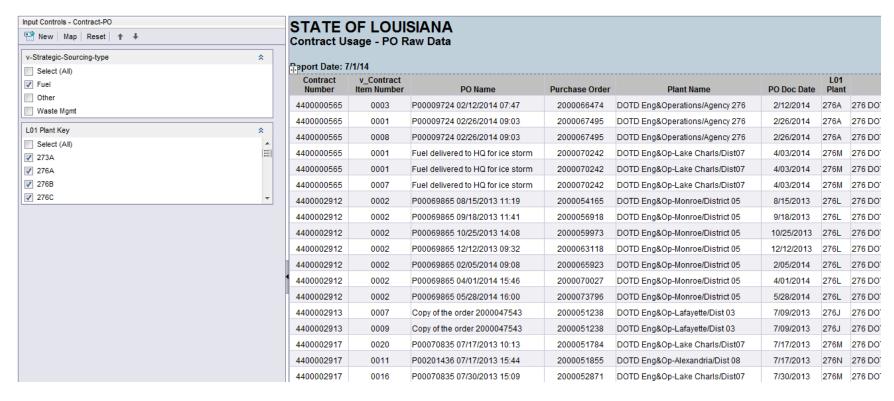
DOTD developed Bi-Weekly Project Letting Status Report allows project development staff to focus on projects that require attention.





DOTD Bi-Weekly Project Letting Status Report details tab.





DOTD developed Special Report for the State's Strategic Sourcing Initiative.

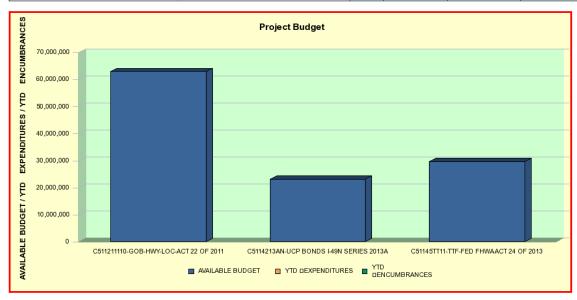




STATE OF LOUISIANA

DOTD Special Project Report Report Date: Jun 03, 2014

Project - Project Name	Fund - Fund Name	Fiscal Year	Budget	Encumbrances	Expenditures	Consumption	Remaining
H.011111-I-49 NORTH, SEGMENT K - PHASE 2	C511211110-GOB-HWY-LOC-ACT 22 OF 2011	2014	\$63,000,000.00				\$63,000,000.00
H.011111-I-49 NORTH, SEGMENT K - PHASE 2	C5114213AN-UCP BONDS I-49N SERIES 2013A	2014	\$23,113,183.00				\$23,113,183.00
H.011111-I-49 NORTH, SEGMENT K - PHASE 2	C51145TT11-TTF-FED FHWA ACT 24 OF 2013	2014	\$29,664,000.00				\$29,664,000.00
		Sum:	\$115,777,183.00				\$115,777,183.00



DOTD developed Project Budget Report and Chart.



STATE OF LOUISIANA

PO Eligible for Carry Forward by Plant by PO Item

Report Date: 5/20/14 Fiscal Year: 2014

Plant	PO Number	Item	PO Name	Buyer	Create Date	Supplier Number	Supplier Name	Grant	Order	WBS Element	Acct Item	Fund Name	CC / FC	GL / CI	Total Value	Remaining Encum	Last Activity Date	Age	La A F
76R	2000000033	0001	018-30-0025/Richard Lambert	TARA MCCANN	11/10/2010	310010476	RICHARD C LAMBERT CONSULTANTS LLC	NOT RELEVANT	#	H.000690.6	0001	C51095TT11	270TFAH0AR	5710117	\$51,423.20	\$1,257.51	2013/11	242	20
76R		0001	018-30-0025/Richard Lambert	TARA MCCANN	11/10/2010	310010476	RICHARD C LAMBERT CONSULTANTS LLC	NOT RELEVANT	#	H.000690.6	0002	C51095TT11	270TFAH0AR	5710103	\$205,692.80	\$4,008.13	2013/11	242	20
	2000000033													Sum:	\$257,116.00	\$5,265.64			L
																	Last		La
Plant	PO Number	Item	PO Name	Buyer	Create Date	Supplier Number	Supplier Name	Grant	Order	WBS Element	Acct Item	Fund Name	CC / FC	GL / CI	Total Value	Remaining Encum	Activity Date	Age	A
76M	2000000542	0001	450-30-0076 / LPA Group 450-30-0076 / LPA	TARA MCCANN	11/10/2010		THE LPA GROUP INC	NOT RELEVANT	#	H.003119.6	0001	C51108TT12	270U00H000	5710117	\$82,108.38	\$159.86	2013/08	306	20
76M		0001	450-30-0076 / LPA Group 450-30-0076 / LPA	TARA MCCANN	11/10/2010	310003968	INC THE LPA GROUP	NOT RELEVANT	#	H.003119.6	0002	C51108TT12	270U00H000	5710114	\$465,280.82	\$905.90	2013/08	306	20
76M		0001	Group 450-30-0076 / LPA	TARA MCCANN	11/10/2010	310003968	INC THE LPA GROUP	NOT RELEVANT	#	H.003119.6	0003	C51105TT11	270TF0H000	5710117	\$328,433.52	\$639.48	2013/08	306	20
76M	2000000542	0001	Group	TARA MCCANN	11/10/2010	310003968	INC	NOT RELEVANT	#	H.003119.6	0004	C51105TT11	270TF0H000	5710114 Sum:	\$1,861,123.28 \$2,736,946.00	\$3,623.70 \$5,328.94	2013/08	306	20
	2000000012													Julia	1-7	*-,			
Plant	PO Number	Item	PO Name	Buyer	Create Date	Supplier Number	Supplier Name	Grant	Order	WBS Element	Acct Item	Fund Name	CC / FC	GL / CI	Total Value	Remaining Encum	Last Activity Date	Age	La A F
73A 73A	2000000550	0001	700-07-0108 NTB 700-07-0108 NTB	TARA MCCANN TARA MCCANN	11/10/2010	310003205 310003205	NTB INC NTB INC	NOT RELEVANT	#	H.003825.5 H.003825.5	0001	C51095TT11 C51076TT12	270TF0H000 270U00H000	5710115 5710115	\$4,126.40	\$150.50 \$37.63		819 819	
	2000000550	0001	700-07-0106 N1B	TARA MCCANN	11/10/2010	310003205	NIBING	NOT RELEVANT	,	H.003825.5	0002	C510761112	270000H000	Sum:	\$1,031.60 \$5,158.00	\$37.63 \$188.13		013	20
Plant	PO Number	Item	PO Name	Buyer	Create Date	Supplier Number	Supplier Name	Grant	Order	WBS Element	Acct Item	Fund Name	CC / FC	GL / CI	Total Value	Remaining Encum	Last Activity Date	Age	La A F
76A	2000000566	0001	700-09-0138/Aillet	TARA MCCANN	11/10/2010	310003674	AILLET FENNER JOLLY & MCCLELLAND	NOT RELEVANT	#	H.003886.5	0001	C51115TT11	270TF0H000	5710115	\$72,778.98	\$1,577.79	2011/04	1,162	20
							AILLET FENNER JOLLY &												

DOTD Purchase Order Carry Forward Report.



		uminum, Flat, .080x60x	144 IN			Quality Me	etals Inc			VULCAN INCVUI	LCAN ALUMINUM			VULCAN INC\	/ULCAN SIGNS	
	RFx:	3000002632				31003	0300			31003	5779			31000	1081	
			4000004378						400000	04407		4000004379				
Line	Product Id	Description	Qty.	UOM	Net Price	Net Value.	Supplier Product No.	Bidder Remarks Per Line	Net Price	Net Value.	Supplier Product No.	Bidder Remarks Per Line	Net Price	Net Value.	Supplier Product No.	Bidder Remarks P Line
0001	11958	SHEET,ALUMINUM,FLAT,. 080 X 60 X 144 IN	5,040	FT2	\$2.06	\$10,382.40	5052/H-38		\$1.96	\$9,878.40	Vulcan / 5052- H38		\$1.96	\$9,878.40	Vulcan / 5052- H38	
					Sum:	\$10,382.40			Sum:	\$9,878.40			Sum:	\$9,878.40		
					Delivery ARO:	20			Delivery ARO:	60			Delivery ARO:	#		
					Terms:				Terms:				Terms:			
					LA Preference:				LA Preference:				LA Preference:			
					US Preference:				US Preference:				US Preference:			
					Co-Op:				Co-Op:				Co-Op:			
					Bidder				Bidder				Bidder			
					Remarks Per RFx:				Remarks Per RFx:				Remarks Per RFx:			

DOTD Bid Tabulation Sheet report developed for our Purchasing Section.





Challenges and Lessons Learned



Impact of Change

- ERP implementations bring about change in technology, change in tasks, and change in structure.
 - The implementation is not only affected by the existing organizational culture, it will also affect the existing culture.
 - "People problems" account for 62% of ERP "problems" while IT issues only account for about 12% of ERP "problems." - Deloitte
- DOTD and the DOA LaGov Project team took great steps to mitigate the negative impact of the change brought on by the implementation and ongoing use of LaGov at DOTD. However, as with any large project, this was not a seamless transition.



Training and Education

- Necessary to ready the organization for the new system and processes.
 - Training = hands on technical system training
 - Education = understanding the underlying flow of the new processes,
 where the ERP system fits in to the overall business, and what the
 particular employee's role is when interacting with the system
- With LaGov at DOTD, training was provided early, perhaps too early, and education was provided later, perhaps much later.
 - This issue was exasperated at times given the differing sources of training and of education – DOA (technical) and DOTD (education).



LaGov Issues Still Being Worked on at DOTD

- On-going educational workshops and adoption of LaGov solutions into DOTD business processes.
- Limited resources at DOA to service DOTD LaGov change requests, system enhancements, and technical training.
- Identification and cultivation of DOTD "Super Users" for the LaGov modules implemented at DOTD.
 - This was recognized early in the project, but we still struggle to fully implement this concept throughout DOTD.



Summary of Successes with LaGov at DOTD

- Enabled daily billings to FHWA for reimbursement
- Automated the FHWA Project Authorization process
- Consolidated project lifecycle phases under one project structure thus enabling better analysis and reporting of complete project costs
- Implemented segment accounting for GASB 34
- Implemented Agile Assets State-of-Art Linear Asset Management system
- Eliminated need to reconcile multiple internal DOTD legacy financial and engineering systems
- Provided Online / Modern functionality to Vendors
- Reduced payment clearing pattern from 4 days to 2 days
- 2,467 DOTD Employees have access to LaGov
- LaGov positions DOTD for the Future



Questions?





